

04.00pm

Franchising in Practice

Pam Bader: Molly Maid and a Molly Maid Franchisee
 Chairman: Andrew James: FMM Consultants

Sunday 26 April

11.00am

Franchise Agreements & Funding

Tony Caplan: Levy & Macrae Solicitors
 Rob Munn: National Westminster Bank plc
 Chairman: Brian Smart: BFA Director

12.00pm

Franchising in Practice

Bernard Glover: Budget Rent-A-Car International and a Budget Franchisee
 Chairman: Mike Cowler, Dyno Services

03.00pm

Franchise Agreements & Funding

Ray Walley: Munday's Solicitors
 Dai Rees: Midland Bank Ltd
 Chairman: Moshe Gerstenhaber: Kall Kwik

04.00pm

Franchising in Practice

Tim MacAndrews: Snappy Snaps Franchises and a Snappy Snaps Franchisee
 Chairman: Brian Smart: BFA Director

SEMINARS FOR BUSINESS PEOPLE THINKING OF FRANCHISING THEIR OPERATION - OR A NEW VENTURE

Friday 24 April

02.00pm

On each day of the exhibition, the BFA has arranged a short introduction to franchising as a business method for those who may be considering franchising as a means of expanding an existing business or as a means of developing a new venture.

HOW TO FRANCHISE YOUR BUSINESS

James Watson: Apollo Window Blinds, Director
 Anton Bates: Owen White, Solicitor
 Chairman: Brian Smart, BFA Director

Saturday 25 April

02.00pm

Derek Mottershead: Prontaprint: Managing Director
 Mike Matthews: FMM International, Consultant
 Chairman: Mark Abell, Solicitor: Field Fisher Waterhouse

Sunday 26 April

02.00pm

Terry Howarth: Recognition Express Director
 Raymond Cannon: Peters & Peters, Solicitors
 Chairman: Brian Smart, BFA Director

FRENCH FRANCHISE FEDERATION

For people interested in the French market, the French Franchise Federation have organised the following seminars. Each session will last 1/2 hour.

Friday 24 April

09.00am

EEC LAW AND FRENCH LAW ON FRANCHISING

The rules and risks when drafting contracts.
 Sylvie Volnay, Attorney at Law

Saturday 25 April

09.00am

European franchising and french regulations.
 Maitre Olivier Gast